

Primarily Primates, Inc.
**Financial Statements
and Independent Auditor's Report**
April 30, 2024 and 2023

Primarily Primates, Inc.

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Independent Auditor's Report

To the Board of Trustees
Primarily Primates, Inc.

Opinion

We have audited the financial statements of Primarily Primates, Inc., which comprise the statements of financial position as of April 30, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Primarily Primates, Inc. as of April 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of Primarily Primates, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Primarily Primates, Inc.'s ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Primarily Primates, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Primarily Primates, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

CohnReznick LLP

Hartford, Connecticut
August 8, 2024

Primarily Primates, Inc.
Statements of Financial Position
April 30, 2024 and 2023

<u>Assets</u>		2024	2023
Current assets			
Cash	\$	193,934	\$ 68,014
Prepaid expenses and other		31,443	27,569
		225,377	95,583
Total current assets			
Interest in supporting organization		2,023,679	1,990,568
Property, plant and equipment			
Buildings and improvements		1,215,759	1,208,459
Cages, equipment and other		3,835,630	3,717,234
		5,051,389	4,925,693
Less accumulated depreciation		(3,248,414)	(3,122,727)
		1,802,975	1,802,966
Land		1,094,145	1,094,145
Construction in progress		432,424	338,630
		3,329,544	3,235,741
Total property, plant and equipment, net			
Total assets	\$	5,578,600	\$ 5,321,892
<u>Liabilities and Net Assets</u>			
Current liabilities			
Accounts payable	\$	24,252	\$ 11,419
Accrued expenses		63,761	57,354
		88,013	68,773
Total current liabilities			
Net assets			
Without donor restrictions		3,322,484	3,200,117
With donor restrictions		2,168,103	2,053,002
		5,490,587	5,253,119
Total net assets			
Total liabilities and net assets	\$	5,578,600	\$ 5,321,892

See Notes to Financial Statements.

Primarily Primates, Inc.
Statements of Activities
Years Ended April 30, 2024 and 2023

	2024			2023		
	Without donor restrictions	With donor restrictions	Total	Without donor restrictions	With donor restrictions	Total
Revenues, gains and other support						
Contributions and gifts	\$ 1,079,070	\$ 244,716	\$ 1,323,786	\$ 862,467	\$ 160,557	\$ 1,023,024
Contributed nonfinancial assets	196,100	-	196,100	185,746	-	185,746
Unrealized gain on interest in supporting organization	-	156,931	156,931	-	36,941	36,941
Miscellaneous income	2,744	-	2,744	1,364	-	1,364
	<u>1,277,914</u>	<u>401,647</u>	<u>1,679,561</u>	<u>1,049,577</u>	<u>197,498</u>	<u>1,247,075</u>
Net assets released from restrictions						
Satisfaction of program restrictions	162,726	(162,726)	-	245,305	(245,305)	-
Distribution from interest in supporting organization	123,820	(123,820)	-	125,416	(125,416)	-
	<u>286,546</u>	<u>(286,546)</u>	<u>-</u>	<u>370,721</u>	<u>(370,721)</u>	<u>-</u>
Total net assets released from restrictions						
	<u>1,564,460</u>	<u>115,101</u>	<u>1,679,561</u>	<u>1,420,298</u>	<u>(173,223)</u>	<u>1,247,075</u>
Expenses						
Animal care	1,126,139	-	1,126,139	1,029,384	-	1,029,384
Public information	222,481	-	222,481	235,742	-	235,742
Fundraising	57,152	-	57,152	56,229	-	56,229
General and administrative	36,321	-	36,321	37,285	-	37,285
	<u>1,442,093</u>	<u>-</u>	<u>1,442,093</u>	<u>1,358,640</u>	<u>-</u>	<u>1,358,640</u>
Total expenses						
	<u>122,367</u>	<u>115,101</u>	<u>237,468</u>	<u>61,658</u>	<u>(173,223)</u>	<u>(111,565)</u>
Changes in net assets						
Net assets, beginning	<u>3,200,117</u>	<u>2,053,002</u>	<u>5,253,119</u>	<u>3,138,459</u>	<u>2,226,225</u>	<u>5,364,684</u>
Net assets, end	<u>\$ 3,322,484</u>	<u>\$ 2,168,103</u>	<u>\$ 5,490,587</u>	<u>\$ 3,200,117</u>	<u>\$ 2,053,002</u>	<u>\$ 5,253,119</u>

See Notes to Financial Statements.

Primarily Primates, Inc.

**Statement of Functional Expenses
Year Ended April 30, 2024
(with Comparative Totals for 2023)**

	<u>Animal care</u>	<u>Public information</u>	<u>Fundraising</u>	<u>General and administrative</u>	<u>2024 total expenses</u>	<u>2023 total expenses</u>
Expenses						
Salaries and employee benefits	\$ 613,103	\$ 203,738	\$ 28,691	\$ 25,429	\$ 870,961	\$ 795,597
Animal food, supplies and care	140,168	-	-	-	140,168	147,917
Depreciation	125,687	-	-	-	125,687	125,761
Utilities	52,676	2,238	560	1,434	56,908	57,694
Repairs and maintenance	83,014	-	-	-	83,014	64,967
Insurance	50,773	2,042	510	4,462	57,787	46,456
Miscellaneous	9,075	-	-	271	9,346	9,483
Professional fees	20,189	-	918	2,235	23,342	22,050
Advertising	-	2,040	-	-	2,040	12,741
Computer	6,535	613	6,938	360	14,446	15,796
Newsletter/mailings	-	10,807	9,040	-	19,847	25,609
Office supplies	7,922	201	857	781	9,761	6,160
Bank fees	2,792	-	6,479	1,078	10,349	9,258
Postage	888	705	3,029	35	4,657	5,176
Automobile	3,738	-	-	-	3,738	5,701
Registrations	855	-	106	187	1,148	3,063
Telephone	3,463	97	24	49	3,633	3,894
Dues and subscriptions	2,568	-	-	-	2,568	814
Travel	2,693	-	-	-	2,693	503
Total	<u>\$ 1,126,139</u>	<u>\$ 222,481</u>	<u>\$ 57,152</u>	<u>\$ 36,321</u>	<u>\$ 1,442,093</u>	<u>\$ 1,358,640</u>

See Notes to Financial Statements.

Primarily Primates, Inc.

**Statement of Functional Expenses
Year Ended April 30, 2023**

	<u>Animal care</u>	<u>Public information</u>	<u>Fundraising</u>	<u>General and administrative</u>	<u>Total expenses</u>
Expenses					
Salaries and employee benefits	\$ 539,738	\$ 204,318	\$ 26,730	\$ 24,811	\$ 795,597
Animal food, supplies and care	147,917	-	-	-	147,917
Depreciation	125,761	-	-	-	125,761
Utilities	52,772	2,251	563	2,108	57,694
Repairs and maintenance	64,958	5	1	3	64,967
Insurance	40,349	1,569	392	4,146	46,456
Miscellaneous	9,268	-	35	180	9,483
Professional fees	19,404	-	882	1,764	22,050
Advertising	-	12,691	50	-	12,741
Computer	7,577	588	6,555	1,076	15,796
Newsletter/mailings	1,744	12,459	10,970	436	25,609
Office supplies	4,605	189	617	749	6,160
Bank fees	2,390	-	5,944	924	9,258
Postage	127	1,588	2,681	780	5,176
Automobile	5,701	-	-	-	5,701
Registrations	2,009	-	788	266	3,063
Telephone	3,747	84	21	42	3,894
Dues and subscriptions	814	-	-	-	814
Travel	503	-	-	-	503
	<u>503</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>503</u>
Total	<u>\$ 1,029,384</u>	<u>\$ 235,742</u>	<u>\$ 56,229</u>	<u>\$ 37,285</u>	<u>\$ 1,358,640</u>

See Notes to Financial Statements.

Primarily Primates, Inc.
Statements of Cash Flows
Years Ended April 30, 2024 and 2023

	2024	2023
Cash flows from operating activities		
Changes in net assets	\$ 237,468	\$ (111,565)
Adjustments to reconcile changes in net assets to net cash provided by operating activities		
Depreciation	125,687	125,761
Change in fair value of interest in supporting organization	(156,931)	(36,941)
Changes in operating assets and liabilities		
Prepaid expenses	(2,120)	29,164
Contributions receivable, net	(1,754)	50,000
Accounts payable	12,833	(33,871)
Accrued expenses	6,407	2,515
	221,590	25,063
Net cash provided by operating activities		
Cash flow from investing activities		
Acquisitions of property, plant and equipment	(219,490)	(192,683)
Distribution from interest in supporting organization	123,820	125,416
	(95,670)	(67,267)
Net cash used in investing activities		
Net change in cash	125,920	(42,204)
Cash, beginning	68,014	110,218
Cash, end	\$ 193,934	\$ 68,014

See Notes to Financial Statements.

Primarily Primates, Inc.

Notes to Financial Statements April 30, 2024 and 2023

Note 1 - Organization and summary of significant accounting policies

Primarily Primates, Inc. ("PPI" or the "Organization") is a not-for-profit corporation which was organized in the State of Texas on January 20, 1981. The Organization is an animal protection organization that provides sanctuary, rehabilitation, lifetime care and shelter to various nonnative species of primates, birds, mammals and reptiles that would otherwise die prematurely by abandonment or euthanasia.

Basis of presentation

The accompanying financial statements have been prepared on the accrual basis of accounting. The Organization reports information regarding its financial position and activities according to two classes of net assets described as follows:

Net assets without donor restrictions - Net assets without donor restrictions represent available resources other than donor-restricted contributions. Included in net assets without donor restrictions are funds that may be earmarked for specific purposes.

Net assets with donor restrictions - Net assets subject to donor- (or certain grantor-) imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

Tax-exempt status

The Organization is exempt under Section 501(c)(3) of the Internal Revenue Code ("IRC") and is exempt from private foundation status under IRC Section 509(a)(3) and as such is not subject to federal or state income taxes.

Management has analyzed the tax positions taken by the Organization and has concluded that, as of April 30, 2024 and 2023, there are no uncertain tax positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Organization's federal information returns prior to fiscal year 2021 are closed and management continually evaluates expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings.

If the Organization has unrelated business income taxes, it will recognize interest and penalties associated with any tax matters as part of the income tax provision and include accrued interest and penalties with the related tax liability in the statements of financial position.

Cash and cash equivalents

The Organization considers all highly-liquid investments with a maturity of three months or less when acquired to be cash equivalents. There were no cash equivalents as of April 30, 2024 and 2023.

Contributions

Transactions where the resource provider often receives value indirectly by providing a societal benefit, although the societal benefit is not considered to be of commensurate value, are deemed to be contributions. Contributions are classified as either conditional or unconditional. A conditional contribution is a transaction where the Organization has to overcome a barrier or hurdle to be entitled to the resource and the resource provider is released from the obligation to fund or has the right of return of any advanced funding if the Organization fails to overcome the barrier. The Organization recognizes the contribution revenue upon overcoming the barrier or hurdle. Any funding received prior to overcoming the barrier is recognized as a refundable advance.

Primarily Primates, Inc.

Notes to Financial Statements April 30, 2024 and 2023

Unconditional contributions are recognized as revenue and receivable when the commitment to contribute is received.

Unconditional contributions are recorded as either with donor restrictions or without donor restrictions. Contributions are recognized as contributions with donor restrictions if they are received with donor stipulations that limit the use of the donated asset. Contributions received with no donor stipulations are recorded as contributions without donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and are reported in the statements of activities as net assets released from restriction.

Noncash contributions

The Organization records donations of securities at the fair market value on the date of the gift. The Organization has a policy of recording all other noncash donations that are \$500 or greater at the fair market value on the date of the gift.

Donated services

Donated services are recorded at their estimated values at the date of receipt.

Donated assets

Donations of property, plant and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as support without donor restrictions unless the donor has restricted the donated asset to a specific purpose.

Property, plant and equipment

PPI capitalizes all property, plant and equipment in excess of \$1,000. PPI values its property, plant and equipment at cost and depreciates them over their estimated useful lives using the straight-line method of depreciation. Depreciation of property, plant and equipment is provided using the following useful lives:

Buildings	10 - 40 years
Cages, equipment and other	3 - 40 years

Items included in construction in progress are depreciated when they are placed in service.

The Organization reviews its long-lived assets for impairment using an undiscounted cash flow method whenever events or circumstances indicate that the carrying value of an asset may not be recoverable. There were no impairment losses related to long-lived assets as of April 30, 2024 and 2023.

Functional allocation of expenses

Expenses are charged to animal care, public information, fundraising and general and administrative based on a combination of specific identification and allocations made by management. Expenses that are attributed to multiple functions are allocated using a reasonable allocation method that is consistently applied. Salaries and related costs are allocated based on staff functions.

Advertising costs

The Organization expenses the cost of advertising as incurred. Advertising costs charged to operations during the years ended April 30, 2024 and 2023 were \$2,040 and \$12,741, respectively.

Primarily Primates, Inc.

Notes to Financial Statements April 30, 2024 and 2023

Use of estimates

The preparation of the Organization's financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Subsequent events

The Organization has evaluated events and transactions for potential recognition or disclosure through August 8, 2024, which is the date the financial statements were available to be issued.

Note 2 - Concentrations of credit risk

Financial instruments which potentially subject the Organization to concentrations of credit risk are cash and contributions receivable. The Organization maintains its cash with high credit quality financial institutions. At times, such amounts may exceed federally insured limits. At April 30, 2024, the cash balances did not exceed federally insured limits. Concentrations of credit risk with respect to receivables are limited due to the large number of contributors, comprised of individuals, corporations and foundations.

Note 3 - Liquidity

The Organization regularly monitors liquidity required to meet its annual operating needs and other contractual commitments. Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following as of April 30, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
Cash	<u>\$ 193,934</u>	<u>\$ 68,014</u>

As part of the Organization's liquidity management, the Organization keeps its financial assets available as its general expenditures, liabilities, and other obligations come due.

Note 4 - Interest in supporting organization

The interest in supporting organization on the statements of financial position represents the Organization's interest in the Lois E. Womer Foundation (the "Foundation"). The Organization has a 40% interest in the Foundation and receives an annual distribution based on their allocated percentage, which is calculated based on the terms of the agreement. The Organization earned \$123,820 and \$125,416 of revenue related to the annual distributions from the Foundation for the years ended April 30, 2024 and 2023, respectively. This distribution is for the Organization's general use.

The net assets of the Foundation were \$5,059,198 and \$4,976,420 as of April 30, 2024 and 2023, respectively.

Primarily Primates, Inc.

Notes to Financial Statements April 30, 2024 and 2023

Note 5 - Fair value measurements

The Organization values its financial assets and liabilities based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, a fair value hierarchy that prioritizes observable and unobservable inputs is used to measure fair value into three broad levels, which are described below:

Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

Level 2: Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in inactive markets or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data. If an asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

In determining fair value, the Organization utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible as well as considers counterparty credit risk in its assessment of fair value.

Financial assets carried at fair value at April 30, 2024 and 2023 are all classified as Level 3. There have been no changes in the methodology used at April 30, 2024 and 2023.

The interest in supporting organization is designated as a Level 3 instrument primarily because the fair value of PPI's share of the Foundation is based on the values of the underlying investments in the Foundation which are established by the trustees using market values for identical assets in an active market for similar assets. PPI receives periodic payments from the Foundation based on the trustees' calculation of the present value of expected cash flows to be received from the Foundation. The Foundation provides PPI with investment statements and valuations of its portion of the Foundation at year end. These are evaluated annually by the Organization.

The preceding method may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although PPI believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Primarily Primates, Inc.

**Notes to Financial Statements
April 30, 2024 and 2023**

The following table represents PPI's Level 3 financial instruments, the valuation techniques used to measure the fair value of those financial instruments, and the significant unobservable inputs and the ranges of values for those inputs:

<u>Instrument</u>	<u>2024 Fair value</u>	<u>2023 Fair value</u>	<u>Principal valuation technique</u>	<u>Unobservable inputs</u>	<u>Significant input values</u>	<u>Weighted average</u>
Interest in supporting organization	\$ 2,023,679	\$ 1,990,568	(A)	Base price	N/A	N/A

(A) Valuation of underlying assets as provided by issuer.

Note 6 - Related party transactions

PPI shares common board members with Friends of Animals ("FoA"). FoA has provided substantial support to fund operations of PPI. The total financial support provided by FoA amounted to \$613,177 and \$650,492 for the years ended April 30, 2024 and 2023, respectively. Included in this amount was \$144,394 and \$150,337 for the years ended April 30, 2024 and 2023, respectively, of donated administrative support and advertising.

FoA supports a wild horse project in which wild horses were rescued and are being kept and cared for on the PPI property. PPI cares for the animals and FoA reimburses PPI for all expenses incurred relating to this project. During the years ended April 30, 2024 and 2023, the Organization was reimbursed by FoA for expenses of \$3,183 and \$3,655, respectively.

Note 7 - Contributed nonfinancial assets

For the years ended April 30, 2024 and 2023, contributed nonfinancial assets recognized within the statements of activities included:

	2024			
	<u>Revenue recognized</u>	<u>Utilization in programs/activities</u>	<u>Donor restrictions</u>	<u>Valuation techniques and inputs</u>
Advertising	\$ 2,040	Administrative	None	Fair market value of the services at date of donation
Administrative support	144,394	Administrative	None	Fair market value of the services at date of donation
Produce	9,666	Program	None	Fair market value of the asset at date of donation
Equipment	40,000	Program	None	Fair market value of the asset at date of donation
	<u>\$ 196,100</u>			
	2023			
	<u>Revenue recognized</u>	<u>Utilization in programs/activities</u>	<u>Donor restrictions</u>	<u>Valuation techniques and inputs</u>
Advertising	\$ 12,691	Administrative	None	Fair market value of the services at date of donation
Administrative support	150,337	Administrative	None	Fair market value of the services at date of donation
Produce	22,718	Program	None	Fair market value of the asset at date of donation
	<u>\$ 185,746</u>			

Primarily Primates, Inc.

**Notes to Financial Statements
April 30, 2024 and 2023**

Note 8 - Net assets with donor restrictions

Net assets with donor restrictions are available for the following purposes as of April 30, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
Interest in supporting organization	\$ 2,023,679	\$ 1,990,568
Wildlife Waystation Chimps	-	15,000
Greenspace	88,341	14,831
Great Apes Day	<u>56,083</u>	<u>32,603</u>
	<u>\$ 2,168,103</u>	<u>\$ 2,053,002</u>



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