Financial Statements and Independent Auditor's Report

April 30, 2023 and 2022



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Independent Auditor's Report

To the Board of Trustees Primarily Primates, Inc.

Opinion

We have audited the financial statements of Primarily Primates, Inc., which comprise the statements of financial position as of April 30, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Primarily Primates, Inc. as of April 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Primarily Primates, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Primarily Primates, Inc.'s ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Primarily Primates, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Primarily Primates, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Cohn Reznick LLP

Hartford, Connecticut August 8, 2023

Statements of Financial Position April 30, 2023 and 2022

<u>Assets</u>

	2023			2022
Current assets Cash Prepaid expenses Contributions receivable, net	\$	68,014 27,569 -	\$	110,218 56,733 50,000
Total current assets		95,583		216,951
Interest in supporting organization		1,990,568		2,079,043
Property, plant and equipment Buildings and improvements Cages, equipment and other		1,208,459 3,717,234		1,208,459 3,442,113
Less accumulated depreciation		4,925,693 (3,122,727)		4,650,572 (2,996,966)
		1,802,966		1,653,606
Land Construction in progress		1,094,145 338,630		1,094,145 421,068
Total property, plant and equipment, net		3,235,741		3,168,819
Total assets	\$	5,321,892	\$	5,464,813
Liabilities and Net Assets				
Current liabilities Accounts payable Accrued expenses	\$	11,419 57,354	\$	45,290 54,839
Total current liabilities		68,773		100,129
Net assets Without donor restrictions With donor restrictions		3,200,117 2,053,002		3,138,459 2,226,225
Total net assets		5,253,119		5,364,684
Total liabilities and net assets	\$	5,321,892	\$	5,464,813

Statements of Activities Years Ended April 30, 2023 and 2022

	Without donor restrictions	2023 With donor restrictions	Total	Without donor restrictions	2022 With donor restrictions	Total
Revenues, gains and other support Contributions and gifts Contributed nonfinancial assets Contributions - PPP Unrealized gain (loss) on interest in	\$ 862,467 185,746 -	\$ 160,557 - -	\$ 1,023,024 185,746 -	\$ 889,153 167,890 126,300	\$ 124,000 - -	\$ 1,013,153 167,890 126,300
supporting organization Miscellaneous income	1,364	36,941 	36,941 1,364	3,768	(77,899) 	(77,899) 3,768
	1,049,577	197,498	1,247,075	1,187,111	46,101	1,233,212
Net assets released from restrictions Satisfaction of program restrictions Distribution from interest in supporting organization	245,305 125,416	(245,305) (125,416)		211,818 140,857	(211,818) (140,857)	
Total net assets released from restrictions	370,721	(370,721)		352,675	(352,675)	
Total revenues, gains and other support	1,420,298	(173,223)	1,247,075	1,539,786	(306,574)	1,233,212
Expenses Animal care Public information Fundraising General and administrative	1,029,384 235,742 56,229 37,285	- - - -	1,029,384 235,742 56,229 37,285	1,019,633 220,794 48,348 39,018	- - - -	1,019,633 220,794 48,348 39,018
Total expenses	1,358,640		1,358,640	1,327,793		1,327,793
Changes in net assets	61,658	(173,223)	(111,565)	211,993	(306,574)	(94,581)
Net assets, beginning	3,138,459	2,226,225	5,364,684	2,926,466	2,532,799	5,459,265
Net assets, end	\$ 3,200,117	\$ 2,053,002	\$ 5,253,119	\$ 3,138,459	\$ 2,226,225	\$ 5,364,684

Statement of Functional Expenses Year Ended April 30, 2023 (with Comparative Totals for 2022)

_	A	nimal care		Public formation	Fur	ndraising		neral and iinistrative	6	2023 total expenses	6	2022 total expenses
Expenses	¢	500 700	۴	004.040	¢	00 700	¢	04.044	۴	705 507	۴	750 707
Salaries and employee benefits	\$	539,738	\$	204,318	\$	26,730	\$	24,811	\$	795,597	\$	759,737
Animal food, supplies and care		147,917		-		-		-		147,917		161,972
Depreciation		125,761		-		-		-		125,761		114,247
Utilities		52,772		2,251		563		2,108		57,694		65,567
Repairs and maintenance		64,958		5		1		3		64,967		62,923
Insurance		40,349		1,569		392		4,146		46,456		38,941
Miscellaneous		9,268		-		35		180		9,483		20,989
Professional fees		19,404		-		882		1,764		22,050		20,700
Advertising		-		12,691		50		-		12,741		16,921
Computer		7,577		588		6,555		1,076		15,796		15,677
Newsletter/mailings		1,744		12,459		10,970		436		25,609		12,633
Office supplies		4,605		189		617		749		6,160		12,141
Bank fees		2,390		-		5,944		924		9,258		10,227
Postage		127		1,588		2,681		780		5,176		5,042
Automobile		5,701		-		-		-		5,701		4,494
Registrations		2,009		-		788		266		3,063		2,867
Telephone		3,747		84		21		42		3,894		1,258
Dues and subscriptions		814		-		-		-		814		1,149
Travel		503		-		-		-		503		308
Total	\$	1,029,384	\$	235,742	\$	56,229	\$	37,285	\$	1,358,640	\$	1,327,793

Statement of Functional Expenses Year Ended April 30, 2022

	Animal care		Public information		Fundraising		General and administrative		Total expenses	
Expenses										
Salaries and employee benefits	\$	517,873	\$	190,945	\$	25,933	\$	24,986	\$	759,737
Animal food, supplies and care		161,972		-		-		-		161,972
Depreciation		114,247		-		-		-		114,247
Utilities		61,083		2,562		641		1,281		65,567
Repairs and maintenance		62,678		73		18		154		62,923
Insurance		33,757		1,360		340		3,484		38,941
Miscellaneous		19,137		-		29		1,823		20,989
Professional fees		18,216		-		828		1,656		20,700
Advertising		-		16,921		-		_		16,921
Computer		7,581		252		5,848		1,996		15,677
Newsletter/mailings		975		7,807		3,332		519		12,633
Office supplies		10,667		168		77		1,229		12,141
Bank fees		2,470		-		6,783		974		10,227
Postage		142		704		3,653		543		5,042
Automobile		4,494		-		-		-		4,494
Registrations		1,677		-		865		325		2,867
Telephone		1,254		2		1		1		1,258
Dues and subscriptions		1,149		-		_		-		1,149
Travel		261						47		308
Total	\$	1,019,633	\$	220,794	\$	48,348	\$	39,018	\$	1,327,793

Statements of Cash Flows Years Ended April 30, 2023 and 2022

	2023		 2022
Cash flows from operating activities Changes in net assets Adjustments to reconcile changes in net assets to net cash provided by operating activities	\$	(111,565)	\$ (94,581)
Depreciation Contributions - PPP Change in fair value of interest in supporting organization Changes in operating assets and liabilities		125,761 - (36,941)	114,247 (126,300) 77,899
Prepaid expenses Contributions receivable, net Accounts payable Accrued expenses		29,164 50,000 (33,871) 2,515	 (15,505) 150,000 (25,549) 2,401
Net cash provided by operating activities		25,063	 82,612
Cash flow from investing activities Acquisitions of property, plant and equipment Distribution from interest in supporting organization		(192,683) 125,416	 (505,334) 140,857
Net cash used in investing activities		(67,267)	 (364,477)
Net change in cash		(42,204)	(281,865)
Cash, beginning		110,218	 392,083
Cash, end	\$	68,014	\$ 110,218

Note 1 - Organization and summary of significant accounting policies

Primarily Primates, Inc. ("PPI" or the "Organization") is a not-for-profit corporation which was organized in the State of Texas on January 20, 1981. The Organization is an animal protection organization that provides sanctuary, rehabilitation, lifetime care and shelter to various nonnative species of primates, birds, mammals and reptiles that would otherwise die prematurely by abandonment or euthanasia.

Basis of presentation

The accompanying financial statements have been prepared on the accrual basis of accounting. The Organization reports information regarding its financial position and activities according to two classes of net assets described as follows:

Net assets without donor restrictions - Net assets without donor restrictions represent available resources other than donor-restricted contributions. Included in net assets without donor restrictions are funds that may be earmarked for specific purposes.

Net assets with donor restrictions - Net assets subject to donor- (or certain grantor-) imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

Tax-exempt status

The Organization is exempt under Section 501(c)(3) of the Internal Revenue Code ("IRC") and is exempt from private foundation status under IRC Section 509(a)(3) and as such is not subject to federal or state income taxes.

Management has analyzed the tax positions taken by the Organization and has concluded that, as of April 30, 2023 and 2022, there are no uncertain tax positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Organization's federal information returns prior to fiscal year 2020 are closed and management continually evaluates expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings.

If the Organization has unrelated business income taxes, it will recognize interest and penalties associated with any tax matters as part of the income tax provision and include accrued interest and penalties with the related tax liability in the statements of financial position.

Cash and cash equivalents

The Organization considers all highly-liquid investments with a maturity of three months or less when acquired to be cash equivalents. There were no cash equivalents as of April 30, 2023 and 2022.

Contributions

Transactions where the resource provider often receives value indirectly by providing a societal benefit, although the societal benefit is not considered to be of commensurate value, are deemed to be contributions. Contributions are classified as either conditional or unconditional. A conditional contribution is a transaction where the Organization has to overcome a barrier or hurdle to be entitled to the resource and the resource provider is released from the obligation to fund or has the right of return of any advanced funding if the Organization fails to overcome the barrier. The Organization recognizes the contribution revenue upon overcoming the barrier or hurdle. Any funding received prior to overcoming the barrier is recognized as a refundable advance.

Unconditional contributions are recognized as revenue and receivable when the commitment to contribute is received.

Unconditional contributions are recorded as either with donor restrictions or without donor restrictions. Contributions are recognized as contributions with donor restrictions if they are received with donor stipulations that limit the use of the donated asset. Contributions received with no donor stipulations are recorded as contributions without donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restriction. Donor-restricted contributions whose restrictions expire during the same fiscal year are recognized as contributions.

Noncash contributions

The Organization records donations of securities at the fair market value on the date of the gift. The Organization has a policy of recording all other noncash donations that are \$500 or greater at the fair market value on the date of the gift.

Donated services

Donated services are recorded at their estimated values at the date of receipt.

Donated assets

Donations of property, plant and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as support without donor restrictions unless the donor has restricted the donated asset to a specific purpose.

Property, plant and equipment

PPI capitalizes all property, plant and equipment in excess of \$1,000. PPI values its property, plant and equipment at cost and depreciates them over their estimated useful lives using the straight-line method of depreciation. Depreciation of property, plant and equipment is provided using the following useful lives:

Buildings	10 - 40 years
Cages, equipment and other	3 - 40 years

Items included in construction in progress are depreciated when they are placed in service.

The Organization reviews its long-lived assets for impairment using an undiscounted cash flow method whenever events or circumstances indicate that the carrying value of an asset may not be recoverable. There were no impairment losses related to long-lived assets as of April 30, 2023 and 2022.

Functional allocation of expenses

Expenses are charged to animal care, public information, fundraising and general and administrative based on a combination of specific identification and allocations made by management. Expenses that are attributed to multiple functions are allocated using a reasonable allocation method that is consistently applied. Salaries and related costs are allocated based on staff functions.

Advertising costs

The Organization expenses the cost of advertising as incurred. Advertising costs charged to operations during the years ended April 30, 2023 and 2022 were \$12,741 and \$16,921, respectively.

Use of estimates

The preparation of the Organization's financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Subsequent events

The Organization has evaluated events and transactions for potential recognition or disclosure through August 8, 2023, which is the date the financial statements were available to be issued.

Note 2 - New accounting pronouncement

For the year ended April 30, 2023, the Organization adopted ASU 2020-07, Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets. This standard provides guidance on the presentation of contributed nonfinancial assets in the statements of activities and additional disclosure requirements for each type of contributed nonfinancial assets. The ASU provides transparency on the measurement of the contributed nonfinancial assets of the Organization and will not change existing recognition and measurement requirements. The Organization has implemented the provisions of ASU 2020-07 applicable to all nonfinancial assets, which has been applied retrospectively to all periods presented.

Note 3 - Concentrations of credit risk

Financial instruments which potentially subject the Organization to concentrations of credit risk are cash and contributions receivable. The Organization maintains its cash with high credit quality financial institutions. At times, such amounts may exceed federally insured limits. At April 30, 2023, the cash balances did not exceed federally insured limits. Concentrations of credit risk with respect to receivables are limited due to the large number of contributors, comprised of individuals, corporations and foundations.

Note 4 - Liquidity

The Organization regularly monitors liquidity required to meet its annual operating needs and other contractual commitments. Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following as of April 30, 2023 and 2022:

	2023	2022
Cash	\$ 68,014	\$ 110,218

As part of the Organization's liquidity management, the Organization keeps its financial assets available as its general expenditures, liabilities, and other obligations come due.

Note 5 - Interest in supporting organization

The interest in supporting organization on the statements of financial position represents the Organization's interest in the Lois E. Womer Foundation (the "Foundation"). The Organization has a 40% interest in the Foundation and receives an annual distribution based on their allocated percentage, which is calculated based on the terms of the agreement. The Organization earned \$125,416 and \$140,857 of revenue related to the annual distributions from the Foundation for the years ended April 30, 2023 and 2022, respectively. This distribution is for the Organization's general use.

The net assets of the Foundation were \$4,976,420 and \$5,197,607 as of April 30, 2023 and 2022 respectively.

Note 6 - Fair value measurements

The Organization values its financial assets and liabilities based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, a fair value hierarchy that prioritizes observable and unobservable inputs is used to measure fair value into three broad levels, which are described below:

- Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.
- Level 2: Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in inactive markets or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data. If an asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3: Unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

In determining fair value, the Organization utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible as well as considers counterparty credit risk in its assessment of fair value.

Financial assets carried at fair value at April 30, 2023 and 2022 are all classified as Level 3. There have been no changes in the methodology used at April 30, 2023 and 2022.

The interest in supporting organization is designated as a Level 3 instrument primarily because the fair value of PPI's share of the Foundation is based on the values of the underlying investments in the Foundation which are established by the trustees using market values for identical assets in an active market for similar assets. PPI receives periodic payments from the Foundation based on the trustees' calculation of the present value of expected cash flows to be received from the Foundation. The Foundation provides PPI with investment statements and valuations of its portion of the Foundation at year end. These are evaluated annually by the Organization.

The preceding method may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although PPI believes its valuation

methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table represents PPI's Level 3 financial instruments, the valuation techniques used to measure the fair value of those financial instruments, and the significant unobservable inputs and the ranges of values for those inputs:

Instrument	F	2023 Fair value		2022 Fair value	Principal valuation technique	Unobservable inputs	Significant input values	Weighted average
Interest in supporting organization	\$	1,990,568	\$	2,079,043	(A)	Base price	N/A	N/A

(A) Valuation of underlying assets as provided by issuer.

Note 7 - Related party transactions

PPI shares common board members with Friends of Animals ("FoA"). FoA has provided substantial support to fund operations of PPI. The total financial support provided by FoA amounted to \$650,492 and \$315,600 for the years ended April 30, 2023 and 2022, respectively. Included in this amount was \$150,337 and \$137,815 for the years ended April 30, 2023 and 2022, respectively, of donated administrative support.

FoA supports a wild horse project in which wild horses were rescued and are being kept and cared for on the PPI property. PPI cares for the animals and FoA reimburses PPI for all expenses incurred relating to this project. During the years ended April 30, 2023 and 2022, the Organization was reimbursed by FoA for expenses of \$3,655 and \$5,185, respectively.

Note 8 - Contributed nonfinancial assets

For the years ended April 30, 2023 and 2022, contributed nonfinancial assets recognized within the statements of activities included:

				2023
	Revenue	Utilization in	Donor	
	recognized	programs/activities	restrictions	Valuation techniques and inputs
Advertising	\$ 12,691	Administrative	None	Fair market value of the services at date of donation
Administrative support	150,337	Administrative	None	Fair market value of the services at date of donation
Produce	22,718	Program	None	Fair market value of the asset at date of donation
	\$ 185,746			
			2	2022
	Revenue	Utilization in	Donor	
	recognized	programs/activities	restrictions	Valuation techniques and inputs
Advertising	\$ 16.921	Administrative	None	Fair market value of the services at date of donation
Administrative support	137.815	Administrative	None	Fair market value of the services at date of donation
Produce	13,154	Program	None	Fair market value of the asset at date of donation
	\$ 167,890			

Note 9 - Net assets with donor restrictions

Net assets with donor restrictions are available for the following purposes as of April 30, 2023 and 2022:

	 2023	,	2022
Interest in supporting organization Wildlife Waystation Chimps Greenspace San Antonio Area Foundation	\$ 1,990,568 15,000 14,831 -	\$	2,079,043 74,419 17,500 50,000
Great Apes Day Winterizing	\$ 32,603 2,053,002	\$	- 5,263 2,226,225



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